

OJSC «OGK-2» 9M 2014 IFRS Results

November 21, 2014



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Operational and Financial Highlights

Operational Highlights¹

	9M 2013	9M 2014	Change
Electricity Output, mn kWh	52,560	49,085	-6.6%
Effective Electricity Output Without Regard to Financial Operations, mn kWh	55,885	53,150	-4.9%
Useful Heat Output, thousand Gcal	4,356	4,481	+2.9%
Fuel Rate on Electricity, g/kWh	347.0	343.9	-0.9%
Fuel Rate on Heat, kg/Gcal	153.7	150.9	-1.8%
Installed Capacity Load Factor, %	44.6	42.1	-5.6%

Financial Highlights, mn RUR

	9M 2013	9M 2014	Change
Revenue	81,570	83,341	+2.2%
Operating Expenses, incl.	(74,160)	(76,267)	+2.8%
Variable Costs ²	(53,650)	(55,035)	+2.6%
Fixed Costs ²	(17,127)	(17,564)	+2.5%
Depreciation and Amortization	(3,383)	(3,668)	+8.4%
Other Operating Items	115	117	+1.5%
Operating Profit	7,526	7,192	-4.4%
EBITDA ³	10,909	10,860	-0.4%
Profit for the Period	4,920	5,634	+14.5%
Total Comprehensive Income for the Period	4,906	5,742	+17.0%

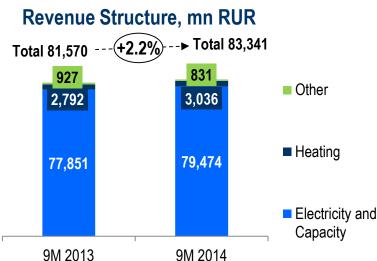
1. Management report data

2. Variable and fixed costs classification is based upon management report methodology

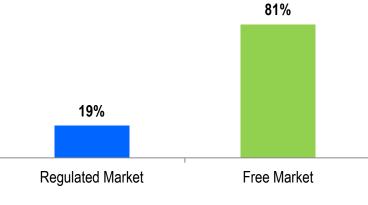
3. EBITDA = Operating profit + Depreciation and Amortization



Revenue



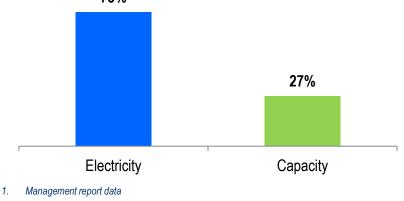
Structure of Electricity Sales Volume at the Wholesale Market for 9M 2014¹



Prices and Tariffs¹

	9M 2014
Average electricity price at the free market, RUR/MWh	1,107.3
Average heat tariff, RUR/Gcal	676.1
Average price for new capacity, RUR/MW per month	350,160.1
Average price for old capacity, RUR/MW per month	126,233.1

Electricity and Capacity Wholesale Market Revenue Structure for 9M 2014¹ 73%



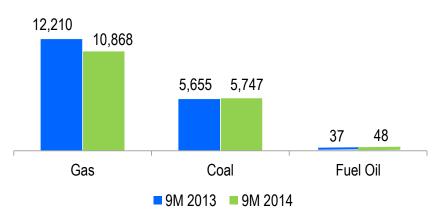


Variable Costs

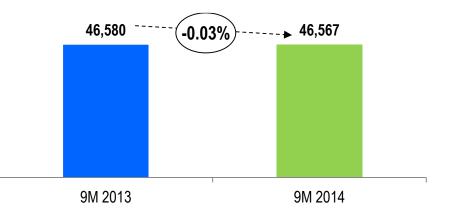
Variable Costs Structure, mn RUR

	9M 2013	9M 2014	Change
Fuel Expenses	46,580	46,567	-0.03%
Purchased Heat and Electricity	6,827	8,170	+19.7%
Other Variable Costs	243	298	+22.6%
Total Variable Costs	53,650	55,035	+2.6%

Fuel Consumption, thous. t



Fuel Expenses, mn RUR



Variable Costs Change Factors

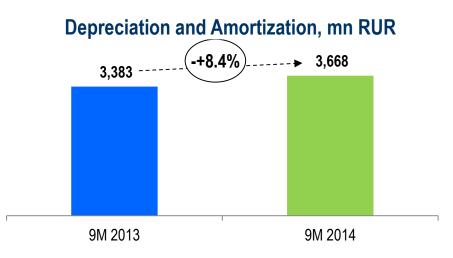
- Increase in prices of purchased heat and electricity is dew to growing prices and purchased volume at the wholesale market of electricity and capacity
- Other variable costs grew on the account of low-base effect of 2013, on the back of lack of permission to allocate ash and slag waste by Troitskaya SDPP on the territory of Kazakhstan



Fixed Costs and Depreciation

Fixed Costs Structure, mn RUR

	9M 2013	9M 2014	Change
Employee Benefit	5,338	5,387	+0.9%
Maintenance and Repair Expenses	2,350	2,014	-14.3%
Fee of the System Operator	1,391	1,461	+5.0%
Taxes Other than Income Tax	1,771	1,682	-5.0%
Rent	1,398	1,891	+35.3%
Other Fixed Costs	4,879	5,129	+5.1%
Total Fixed Costs	17,127	17,564	+2.5%

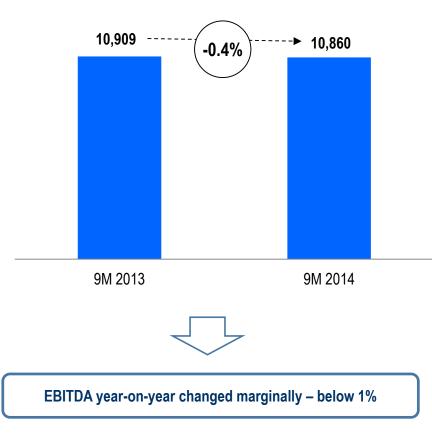


Fixed Costs and Depreciation Change Factors

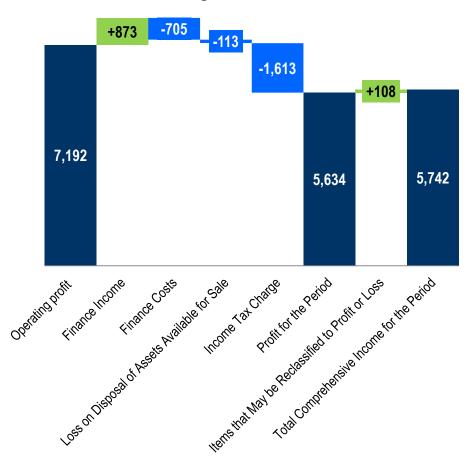
- · Fee of System Operator increase is related to tariff growth on the Operator's services
- Increase in Depreciation and Amortization is dew to commissioning under the Company's investment program
- · Maintenance and repair expenses decreased on the back of changes in repair works timeline



EBITDA¹, mn RUR



Profit Bridge for 9M 2014, mn RUR

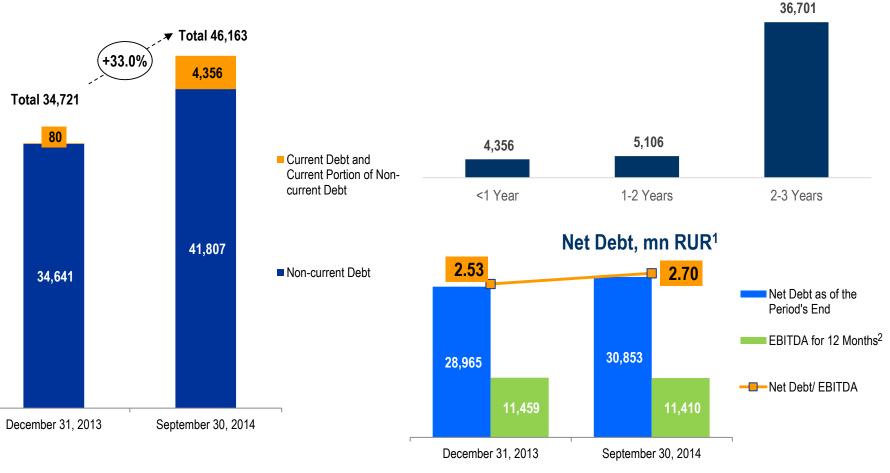


1. EBITDA = Operating Profit + Depreciation and Amortization



Debt and Liabilities

Debt Structure, mn RUR

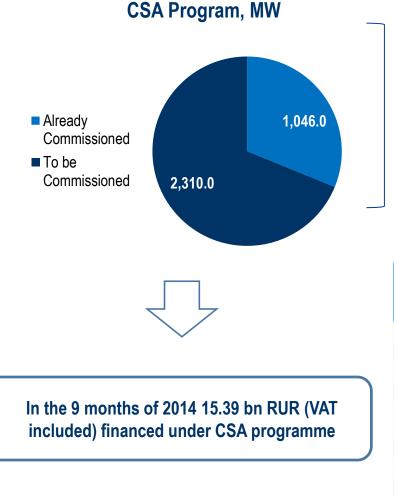


Maturity Profile, as of September 30, 2014, mn RUR

1. Net Debt = Total Debt less Cash and cash equivalents

2. EBITDA for 12 months, ended September30, 2014 = EBITDA for FY 2013 + EBITDA for 9M 2014 - EBITDA for 9M 2013

Investment Program



Timeline of CSA Units Commissioning, MW



CSA Objects

Station	CSA Units Capacity Increase	CSA Units Installed Capacity	Date of Commissioning ¹
Ryazanskaya SDPP	110	420	01.06.2010
Kirishskaya SDPP	540	800	01.02.2012
Adlerskaya TPS	360	360	01.02.2013
Novocherkasskskaya SDPP	36	300	01.01.2013
Cherepovetskaya SDPP	420	420	30.11.2014
Ryazanskaya SDPP	60	330	01.07.2015
Troitskskaya SDPP	660	660	01.08.2015
Serovskaya SDPP	420	420	01.09.2015
Novocherkasskskaya SDPP	330	330	30.11.2015
Serovskaya SDPP (power unit 10)	420	420	01.11.2017
Total	3 356 MW	4 460 MW	

1. Considering fact of commissioning and CSA notices

IGK-2



Thank You For Your Attention!

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