

OJSC «OGK-2» 6M 2014 IFRS Results



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Operational and Financial Highlights

Operational Highlights¹

	6M 2013	6M 2014	Change
Electricity Output, mn kWh	35,231	32,929	-6.5%
Effective Electricity Output Without Regard to Financial Operations, mn kWh	37,403	35,350	-5.5%
Useful Heat Output, thousand Gcal	3,296	3,617	+9.7%
Fuel Rate on Electricity, g/kWh	347.5	343.9	-1.0%
Fuel Rate on Heat, kg/Gcal	153.2	150.9	-1.5%
Installed Capacity Load Factor, %	45.1	42.1	-3.0 p.p.

Financial Highlights, mn RUR

	6M 2013	6M 2014	Change
Revenue	52,706	55,686	+5.7%
Operating Expenses, incl.	(47,174)	(49,924)	+5.8%
Variable Costs ²	(33,914)	(36,275)	+7.0%
Fixed Costs ²	(10,925)	(11,193)	+2.5%
Depreciation and Amortization	(2,335)	(2,456)	+5.2%
Other Operating Items	28	56	+100.0%
Operating Profit	5,560	5,817	+4.6%
EBITDA ³	7,895	8,273	+4.8%
Profit for the Period	3,725	4,476	+20.2%
Total Comprehensive Income for the Period	3,708	4,484	+20.9%

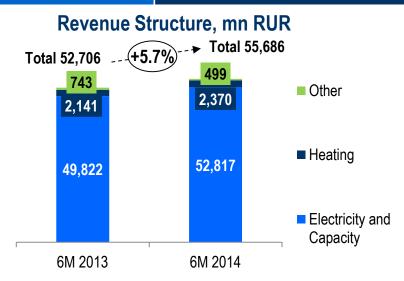
^{1.} Management report data

^{2.} Variable and fixed costs classification is based upon management report methodology

^{3.} EBITDA = Operating profit + Depreciation and Amortization



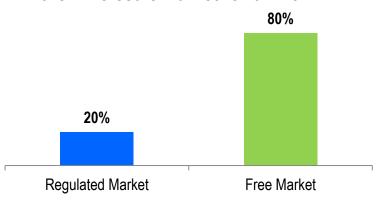
Revenue



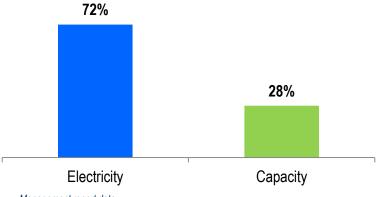
Prices and Tariffs¹

	6M 2014
Average electricity price at the free market, RUR/MWh	1,077.9
Average heat tariff, RUR/Gcal	653.3
Average price for new capacity, RUR/MW per month	366,844.7
Average price for old capacity, RUR/MW per month	131,031.8

Structure of Electricity Sales Volume at the Wholesale Market for 6M 2014¹



Electricity and Capacity Wholesale Market Revenue Structure for 6M 2014¹



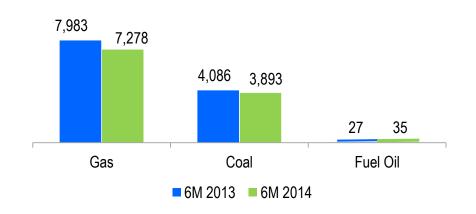


Variable Costs

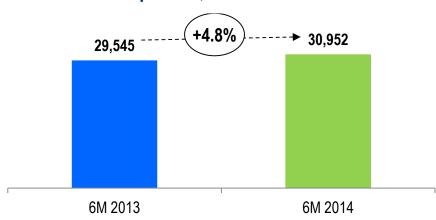
Variable Costs Structure, mn RUR

	6M 2013	6M 2014	Change
Fuel Expenses	29,545	30,952	+4.8%
Purchased Heat and Electricity	4,251	5,133	+20.8%
Other Variable Costs	118	190	+61.0%
Total Variable Costs	33,914	36,275	+7.0%

Fuel Consumption, thous. t



Fuel Expenses, mn RUR



Variable Costs Change Factors

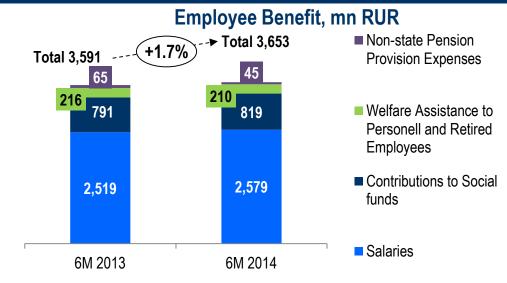
- Increase in Fuel Expenses is dew to growing fuel prices
- Increase in prices of purchased heat and electricity is dew to growing prices at the wholesale market of electricity and capacity
- Other variable costs grew on the account of low-base effect of 2013, on the back of lack of permission to allocate ash and slag waste by Troitskaya SDPP on the territory of Kazakhstan



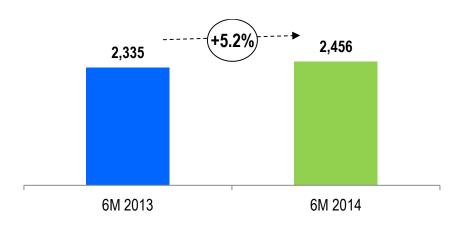
Fixed Costs and Depreciation

Fixed Costs Structure, mn RUR

	6M 2013	6M 2014	Change
Employee Benefit	3,591	3,653	+1.7%
Maintenance and Repair Expenses	1,362	1,217	-10.6%
Fee of the System Operator	905	974	+7.6%
Taxes Other than Income Tax	1,135	1,070	-5.7%
Rent	816	1,164	+42.7%
Other Fixed Costs	3,116	3,115	-0.03%
Total Fixed Costs	10,925	11,193	+2.5%



Depreciation and Amortization, mn RUR

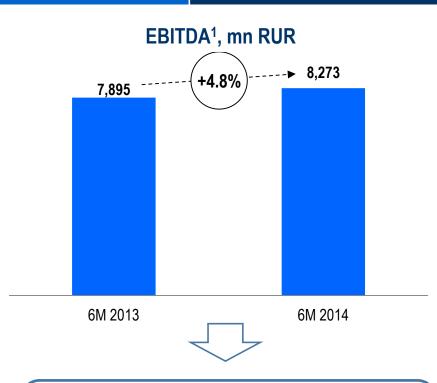


Fixed Costs and Depreciation Change Factors

- Rent expenses increase results from the terms of Adlerskaya TPS rental contract
- Fee of System Operator increase is related to tariff growth on the Operator's services
- Increase in Depreciation and Amortization is dew to commissioning under the Company's investment program
- Maintenance and repair expenses decreased on the back of changes in repair works timeline

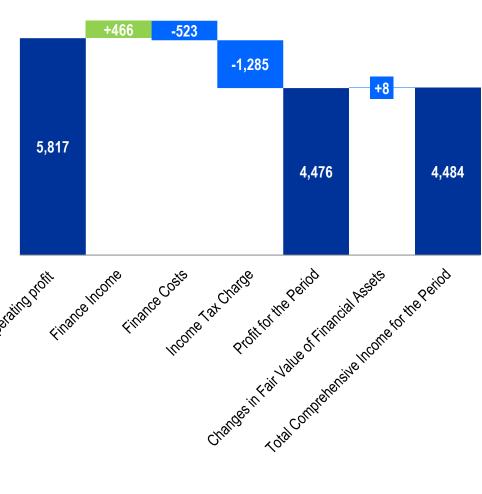


EBITDA and Profit



Stronger financial results are due to load transfer to efficient units and minimization of inefficient capacity load along with fuel mix optimization at stations. Besides, stable cash flow is produced by capacity payments for the new power units under CSA

Profit Bridge for 6M 2014, mn RUR



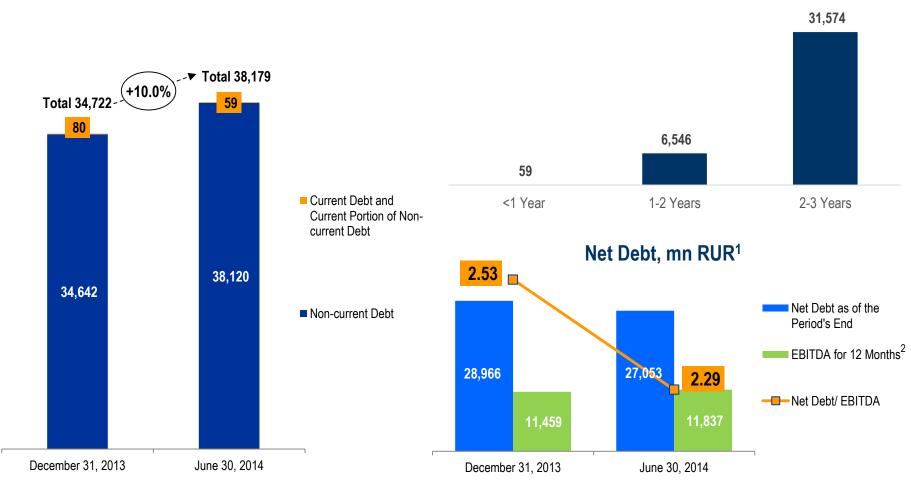
1. EBITDA = Operating Profit + Depreciation and Amortization



Debt and Liabilities



Maturity Profile, as of 30 June, 2014, mn RUR

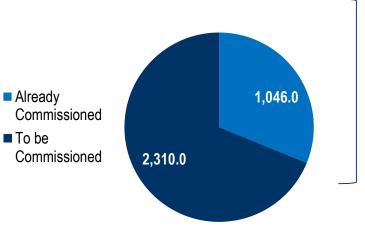


- 1. Net Debt = Total Debt less Cash and cash equivalents
- 2. EBITDA for 12 months, ended June 30, 2014 = EBITDA for FY 2013 + EBITDA for 6M 2014 EBITDA for 6M 2013



Investment Program









CSA Objects



In the 6 months of 2014 8.92 bn RUR (VAT included) financed under CSA programme

Station	CSA Units Capacity Increase	CSA Units Installed Capacity	Date of Commissioning ¹
Ryazanskaya SDPP	110	420	01.06.2010
Kirishskaya SDPP	540	800	01.02.2012
Adlerskaya TPS	360	360	01.02.2013
Novocherkasskskaya SDPP	36	300	01.01.2013
Cherepovetskaya SDPP	420	420	30.11.2014
Ryazanskaya SDPP	60	330	30.11.2015
Troitskskaya SDPP	660	660	30.11.2015
Serovskaya SDPP	420	420	30.11.2015
Novocherkasskskaya SDPP	330	330	30.11.2015
Serovskaya SDPP (power unit 10)	420	420	01.11.2017
Total	3 356 MW	4 460 MW	

^{1.} Considering fact of commissioning and CSA notices



Thank You For Your Attention!

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