

# OJSC "OGK-6" 9M2011 IFRS Results

November 25, 2011



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## OGK-6: Operational and Financial Highlights

#### **Operational highlights**<sup>1</sup>

	9M2010	9M2011	Change
Electricity output, mn kWh	25,185	25,842	+2.6%
Effective electricity output without regard to financial operations, mn kWh		28,166	+4.0%
Effective heat output, thousand GCal	2,851	2,814	-0.1%
Fuel rate on electricity, g/kWh	363.2	360.3	-0.8%
Fuel rate on heat, kg/GCal	153.5	152.0	-1.0%
Installed capacity utilization factor,%	42.2%	43.0%	+0.8 p.p.

### Financial highlights, mn RUR

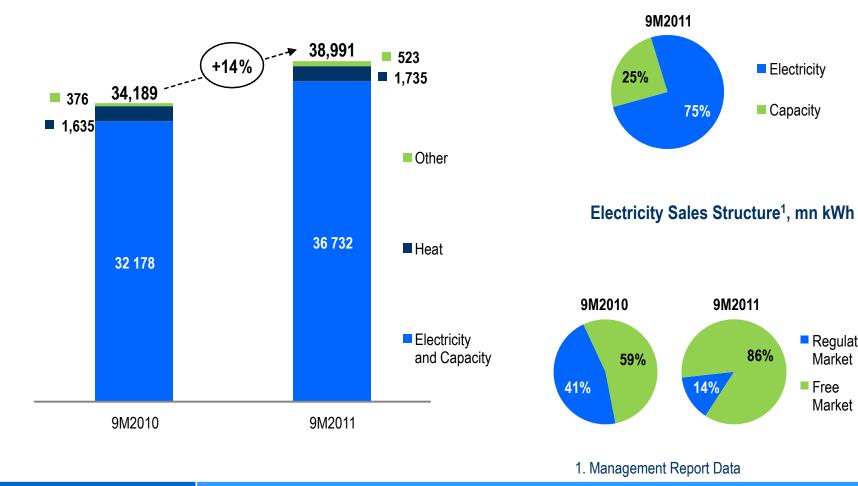
	9M2010	9M2011	Change
Revenues	34,189	38,991	+14%
Operating expenses	(32,925)	(39,136)	+19%
Operating profit/(loss)	1,409	(353)	-125%
EBITDA <sup>2</sup>	2,897	1,469	-49%
Profit/(loss) for the period	856	(248)	-129%

1. Management Report Data

2. EBITDA = Operating profit + Depreciation and Amortization



**Revenue Structure, mn RUR** 



**Electricity and Capacity** 

**Revenue Structure<sup>1</sup>** 

Electricity

Capacity

86%

Regulated

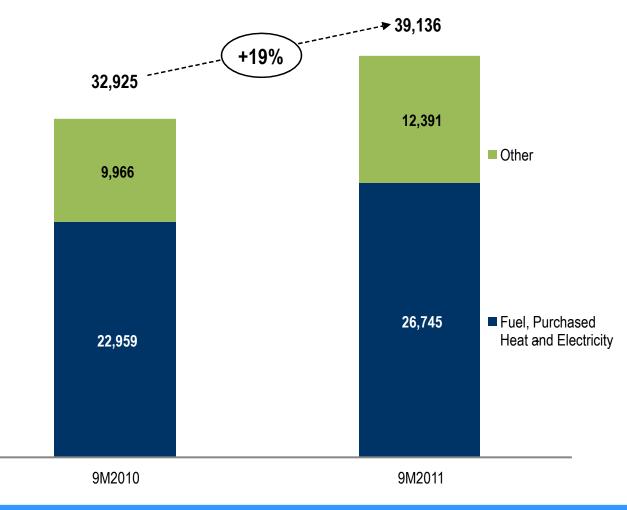
Market

Free Market





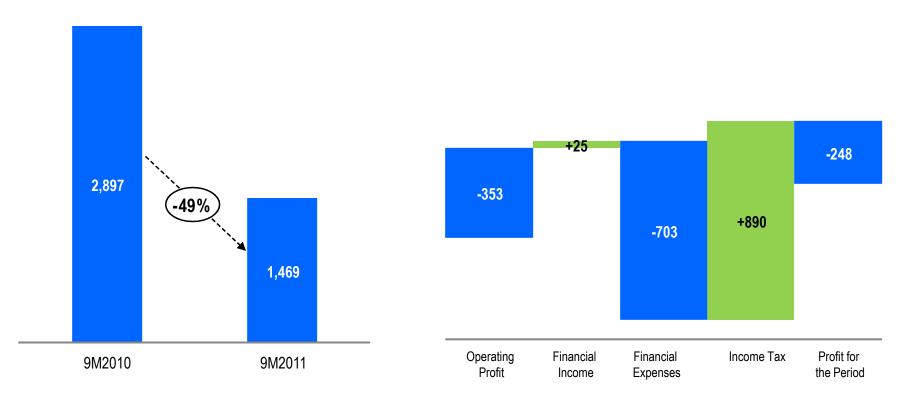
**Operating Expenses Structure, mn RUR** 





#### EBITDA<sup>1</sup>, mn RUR

#### Profit Bridge in 9M2011, mn RUR



1. EBITDA = Operating Profit + Depreciation and Amortization

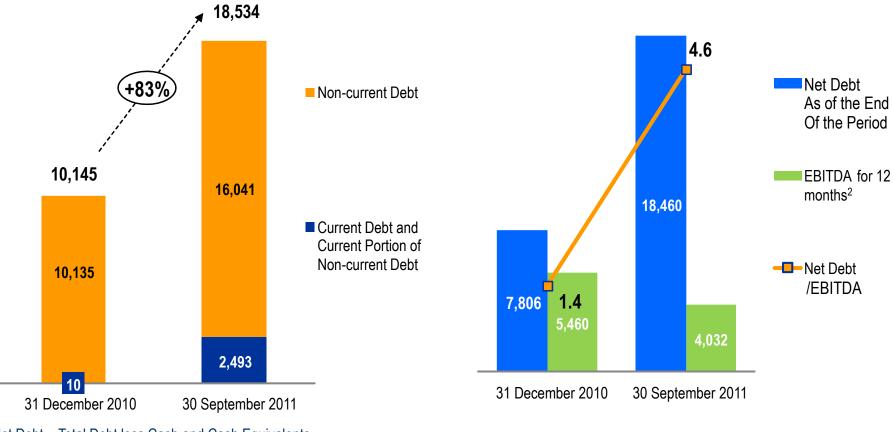
OGK-6 9M2011 IFRS Results

6



#### Liabilities Structure, mn RUR

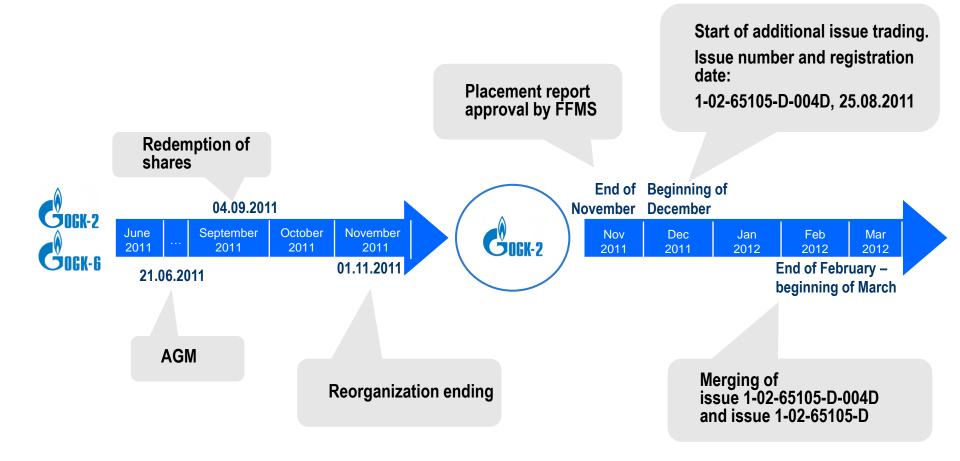
Net Debt, mn RUR<sup>1</sup>



1. Net Debt = Total Debt less Cash and Cash Equivalents

2. EBITDA for 12 months, ended 30 September 2011 = EBITDA for 2010 + EBITDA for 9 months 2011 r. – EBITDA for 9 months 2010







# **Thank You For Your Attention!**

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