

OJSC «OGK-2»

6M 2013 IFRS Results

The information contained herein has been prepared using information available to JSC “OGK-2”(hereinafter - OGK-2 or the Company) at the time of preparation of the presentation. Since making a presentation, on the activities of OGK-2 and the content of the presentation could affect the external or other factors. In addition all relevant information about OGK-2 may not be included in this presentation. No representation or warranty, expressed or implied, is made as to the accuracy, completeness or reliability of the information.

Any forward looking information herein has been prepared on the basis of a number of assumptions which may prove to be incorrect. Forward looking statements, by the nature, involve risk and uncertainty. OGK-2 cautions that actual results may differ materially from those expressed or implied in such statements. Reference should be made to the most recent Annual Report for a description of the major risk factors.

This presentation does not constitute or form part of any advertisement of securities, any offer or invitation to sell or issue or any solicitation of any offer to purchase or subscribe for, any shares in OGK-2, nor shall it or any part of it nor the fact of its presentation or distribution form the basis of, or be relied on in connection with, any contract or investment decision.

Successful operating activities

- Capacities' workload optimization: increase in output of efficient equipment (Surgutskaya SDPP-1) and decrease in operating equipment in unprofitable generation (Pskovskaya SDPP, Ryazanskaya SDPP, Stavropolskaya SDPP)
- Effect of new capacities commissioning: profit margin on Kirishskaya SDPP, the CSA object, totals RUR 513.8 mn.
- Fuel economy:
 - Fuel balance optimization: the share of coal in the fuel balance of Novocherkasskaya SDPP is preserved on the level of the 1st half of 2012 and equals about 70%. The share of coal in the fuel balance of Cherepovetskaya SDPP is increased from 14.5% in the 1st half of 2012 to 56.4% in the 1st half of 2013, in the fuel balance of Serovskaya SDPP – from 68.7% to 77.3%, in the fuel balance of Troitskaya SDPP - from 96.2% to 97.5%
 - The furnace oil usage decrease (furnace oil usage decrease in the 1st half of 2012 totals 144 thous. t, in the 1st half of 2013 – 18.8 thous. t..)

Active use of competitive purchasing

- Predominant use of competitive purchasing (single-source purchasing plan for 2013 will not exceed 11% of the total 2013 purchasing)
- Use of electronic trading platform since September 2012
- Centralization of competitive purchasing: the effect reflected in the total operating costs since the 1st half of 2013 year-on-year in the following items:
 - Consulting legal and audit services – decrease by 67%
 - Transport – decrease by 31 %
 - Raw materials and supplies – decrease by 20%

Improvement of organization structure

- New organization structures are implemented: since 01.04.2013 – typical affiliate structure; since 01.05.2013 – new executive management structure
- Decrease in staff listing: 795 people year-on-year (the effect totals RUR 225 mn according to RAS standards).

Fuel prices

- *July 2012* – Gas prices increased by OJSC Gazprom for industrial consumers by 15%
- *April 2013* – Gas prices decreased by OJSC Gazprom for industrial consumers by 3%
- *August 2013* – Gas prices increased by OJSC Gazprom for industrial consumers by 3%

Electricity market

- *March 2013* – Deputy Minister of Energy Mikhail Kurbatov declares new wholesale power market model development
- *June 2013* – V. Putin declares, that regulated tariff growth should not increase inflation (i.e. about 6%) since 2014
- *January 2013* – Guaranteeing supplier status is taken from several Energosreem group companies due to their debt burdens
- *July 2013* – D. Medvedev signed resolution on the introduction of a social norm of energy consumption
- *August 2013* – The start of tendering for guaranteeing supplier status in a number of regions, in which the status was taken from the existing guaranteeing suppliers due to their debt burdens

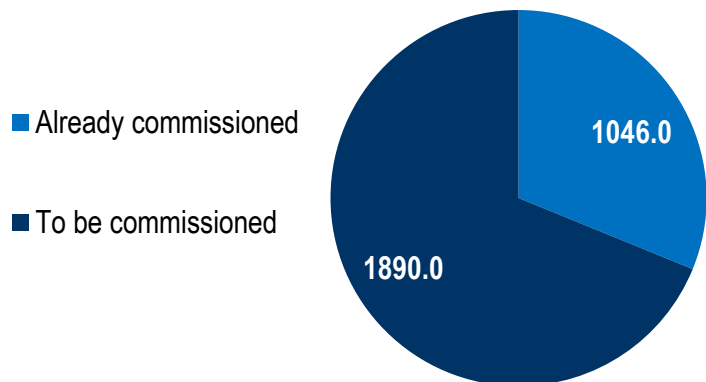
Capacity market

- *August 2012* – The Ministry of Economic Development public comments on the draft of methodology for power tariff adjustments under CSA
- *September 2012* – CCO results for 2013. Estimated average price growth is about 6.5% year-on-year

Heat market

- *July 2012* – Heat tariff indexation by 6%
- *August 2012* – Adoption of the Resolution of the Government of the Russian Federation of 27.08.2012 N 857 "On the application of the Rules on utility services provision to apartments and houses owners and users in 2012-2014"
- *September 2012* – Heat tariff indexation by 6,5–11,9% (depending in the region)
- *October 2012* – Adoption of the Resolution of the Government of the Russian Federation of 22.10.2012 N 1075 «On pricing in heating sector»
- *July 2013* – Average heat tariff indexation by 10%

CSA Program*, MW



Timing of CSA Units Commissioning*, MW



Financing plan for large or new investment projects in 2013 totals RUR 20.12 bn .

Actual financing in the 1st half of 2013 totals RUR 5.70 bn.

CSA Units*

Станция	CSA units capacity increase	CSA units installed capacity	Year of commissioning
Ryazanskaya SDPP	60	330	30.11.2015
Troitskaya SDPP	660	660	30.11.2015
Serovskaya SDPP	420	420	30.11.2015
Novocherkasskaya SDPP	330	330	30.11.2015
Stavropolskaya SDPP	420	420	30.11.2016
Total	1 890 MBт	2 160 MBт	

*Excluding Cherepovetskaya SDPP

Operational Highlights¹

	6M 2012	6M 2013	Change
Electricity Output, mn kWh	36,883	35,231	-4.5%
Effective Electricity Output Without Regard to Financial Operations, mn kWh	39,204	37,403	-4.6%
Heat Output, thousand Gcal	3,340	3,540	+6.0%
Fuel Rate on Electricity, g/kWh	353.9	347.5	-1.8%
Fuel Rate on Heat, kg/Gcal	153.6	153.2	-0.3%
Installed Capacity Utilization Factor, %	46.9	45.1	-1.8 p.p.

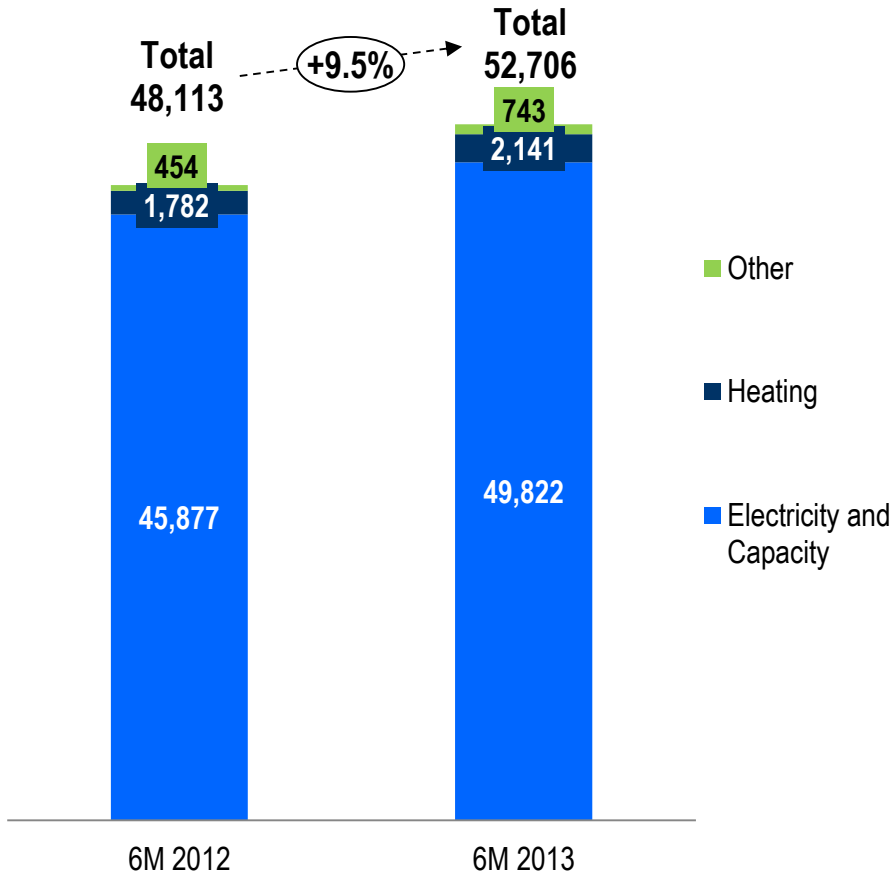
Financial Highlights, mn RUR

	6M 2012	6M 2013	Change
Revenue	48,113	52,706	+9.5%
Operating Expenses	(46,129)	(47,171)	+2.3%
Operating Profit	1,927	5,563	x 2.9
EBITDA ²	4,411	7,895	+79.0%
Profit for the Period	454	3,693	x 8.1
Total Comprehensive Income	440	3,676	x 8.4

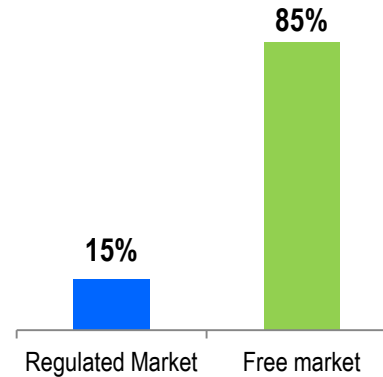
1. Management report data.

2. EBITDA = Operating profit + Depreciation and Amortization

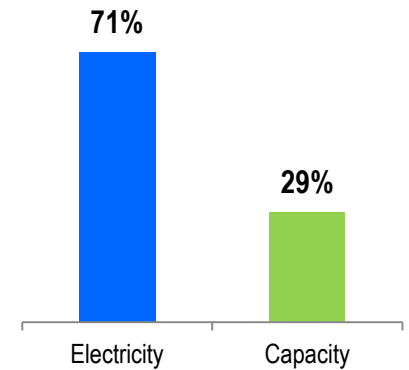
Revenue Structure, mn RUR



Structure of Electricity Sales Volume at OREM¹ for 6M 2013¹



Electricity and Capacity OREM Revenue Structure for 6M 2013¹



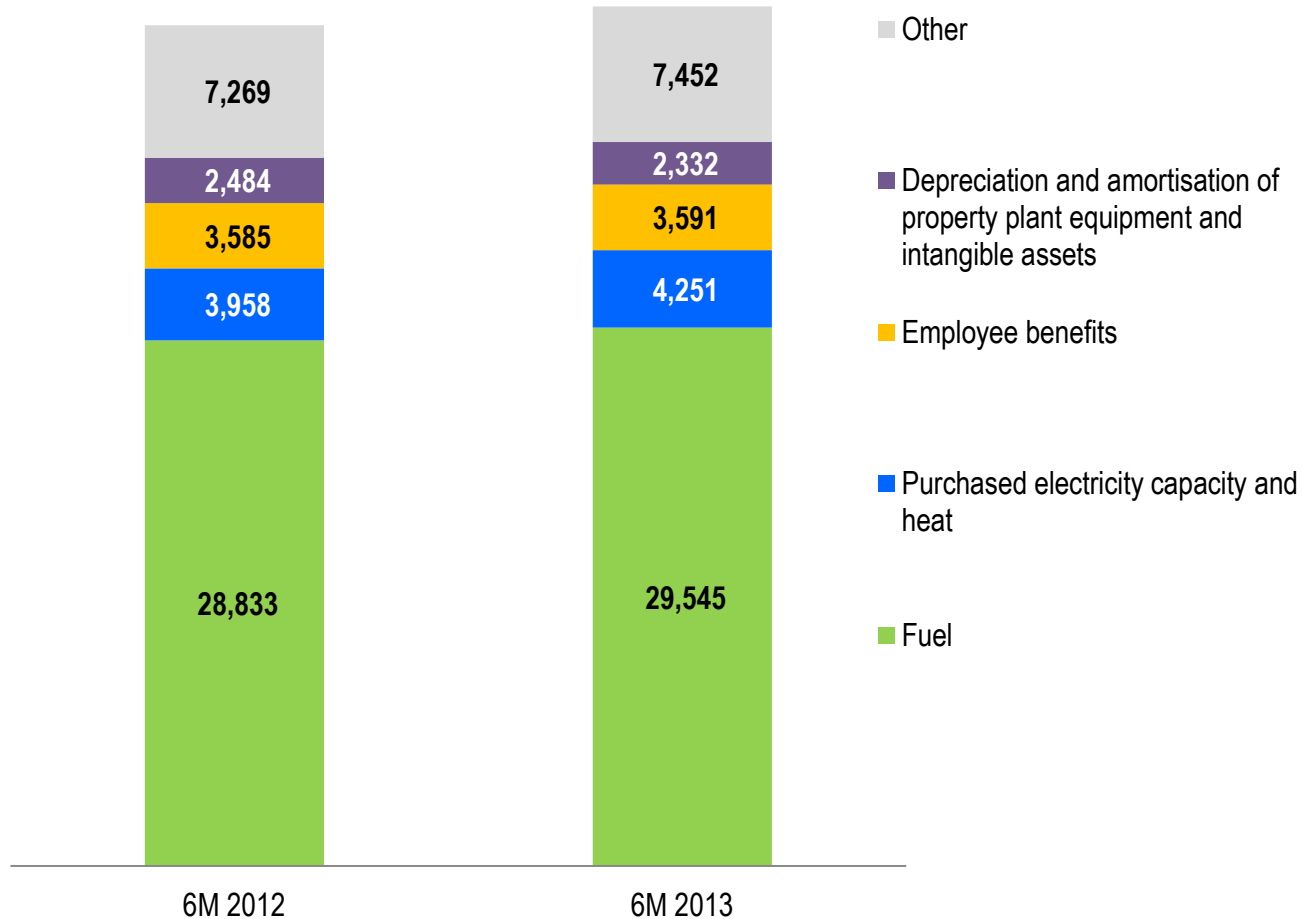
Prices and Tariffs¹

Parameter	6M 2013
Average Electricity Price at the Free Market, RUR/MWh	952.4
Average Heat Tariff, RUR/Gcal	604.7
Average price for new capacity, RUR/MW per month	317,338.3
Average price for old capacity, RUR/MW per month	126,784.8

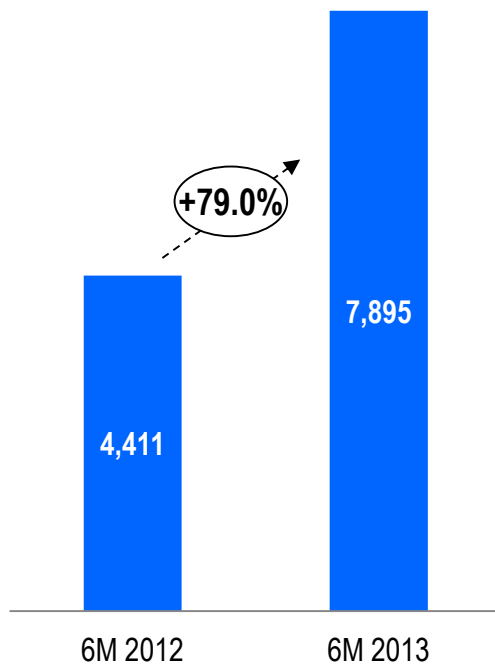
1. Management report data

Operating Expenses Structure, mn RUR

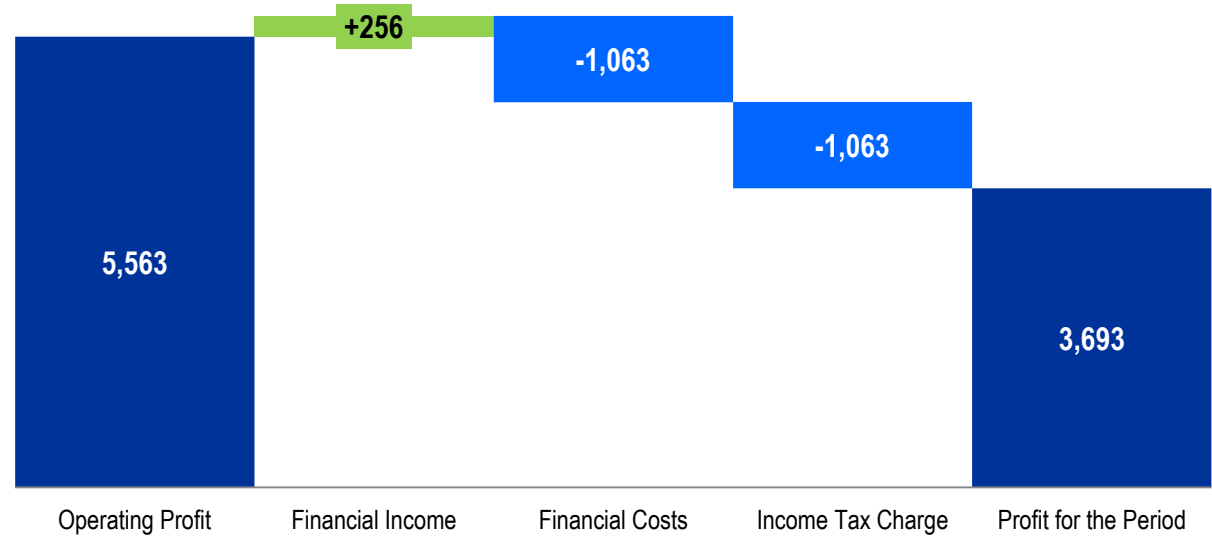
Total 46,129 $\xrightarrow{+2.3\%}$ Total 47,171



EBITDA¹, mn RUR

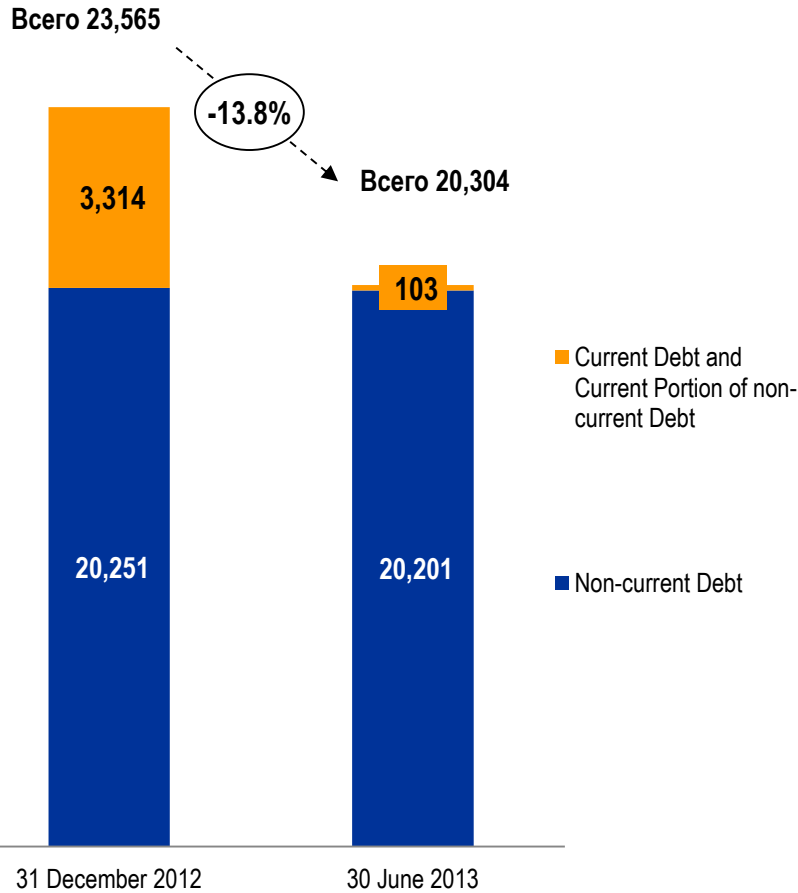


Profit Bridge for 6M 2013, mn RUR

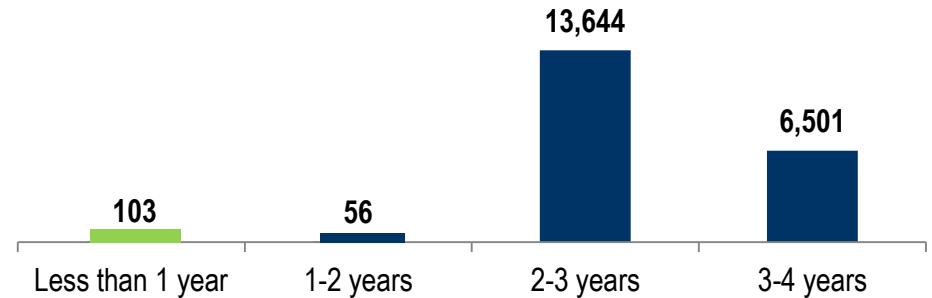


1. EBITDA = Operating Profit + Depreciation and Amortization

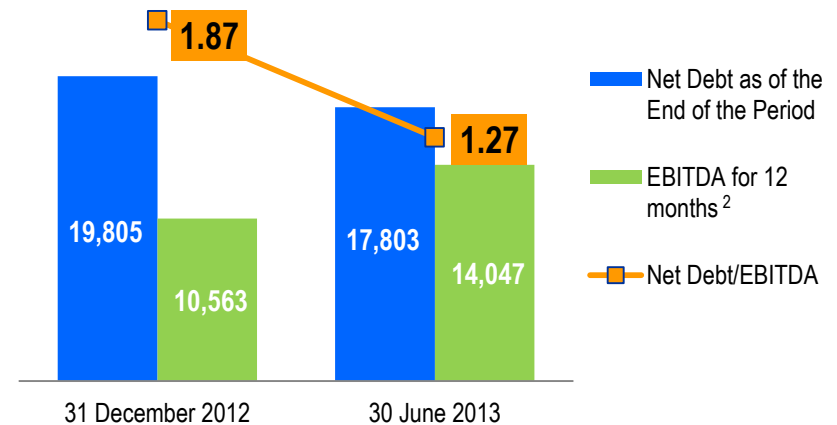
Debt Structure, mn RUR



Maturity Profile, as of 30 June, 2013, mn RUR



Net Debt, mn RUR



1. Net Debt = Total Debt less Cash and cash equivalents

2. EBITDA for 12 months, ended June 30, 2013 = EBITDA for 2012 + EBITDA for 6 months of 2013 - EBITDA for 6 months of 2012



Thank You For Your Attention!

IR contacts:

Alina Rassmagina

Tel.: +7 (495) 428-54-28, ext. 2423

Email: RassmaginaAZ@ogk2.ru